



First Nations Business Showcase (SA) 2023

Program and Exhibitor Catalogue

Thursday 5 October 23
Adelaide Showground, Kurna Land



Artwork created by Lawson Dodd – Kurna, Narungga, Ngarrindjeri Artist.





Acknowledgement of Country

The Circle acknowledges the Kurna People as the traditional custodians of this land we meet on today. We pay our respects to Elders past, present and future. To the Ancestors and to the Land and Water – its Knowledge, Dreaming and Culture – all embodied within and throughout this Country. We also pay our respects to the cultural authority of First Nations People from other areas of South Australia and Australia.

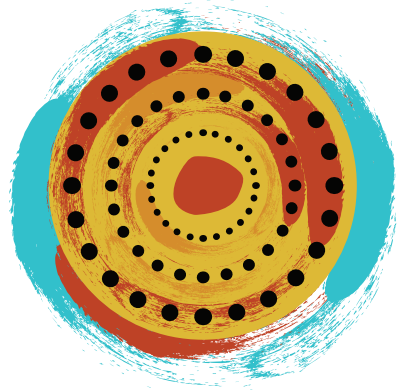
Always Was, Always Will Be.

ABOUT THE CIRCLE - FIRST NATIONS ENTREPRENEUR HUB

The Circle is funded by the National Indigenous Australians Agency, in partnership with the South Australian and Australian Governments. The Circle supports First Nations businesses and entrepreneurs to start, sustain and grow their business by connecting to new and existing business support services; building business-to-business relationships and networks; and facilitating access to new market opportunities.

The Circle was officially launched in August 2021, and currently has a membership base of more than 260 First Nations owned businesses in South Australia.

As well as directly supporting First Nations businesses, The Circle offers a single point of contact to connect industry, the private sector and Government to members to match procurement opportunities and build sustainable relationships.



THE FIRST NATIONS BUSINESS SHOWCASE (SA)

This annual event, held during Indigenous Business Month, demonstrates and celebrates the strength and diversity of the First Nations business sector in South Australia. Bringing together the largest gathering of First Nations businesses in the state under one roof, guests will witness the abundant opportunities to engage, purchase from and partner with this flourishing sector. With more than 130 businesses exhibiting in 2023, The First Nations business Showcase (SA) is an event not to be missed!



INDIGENOUS BUSINESS MONTH

Indigenous Business Month aims to ignite conversations about Indigenous business and encourage and foster relationships and connections. This year's theme, 'To gather, together', acknowledges that gathering is at the heart of building relationships. Strengthening the First Nations business sector requires place-based gatherings to expand and build strong relationships. This is at the heart of the First Nations Business Showcase (SA).



National Indigenous Australians Agency (NIAA)

The Australian Government has delivered the Indigenous Business and Employment Hubs program since 2018. The Circle, opened in 2021, followed the opening of Yarpa Hub in Sydney in 2018 and Waalitj Hub in Perth in 2020. The Hubs network also includes the Northern Territory Indigenous Business and Employment Hub opened in 2023. The Hubs program, including The Circle, responds to a call for better business support identified through successive consultations and co-design processes with First Nations business people and leaders.

The Australian Government funds a range of other initiatives that provide targeted support to First Nations people who are seeking to start up or develop businesses. This includes the Business Solutions Program (BSP) delivered through Indigenous Business Australia and the Microenterprise Development program (MED) and Community Development Program (CED) delivered through Many Rivers. The Australian Government also helps to drive demand for First Nations businesses' goods and services through the Indigenous Procurement Policy (IPP) which seeks to increase the proportion of Commonwealth Government contracts that are secured by First Nations enterprises. Since the implementation of the IPP in 2015, First Nations businesses have secured over \$9 billion in Australian Government contracts. First Nations tourism business owners can access tailored, place based, mentoring support through the Australian Government's First Nations Tourism Mentoring Program.



Australian Government

National Indigenous Australians Agency

First Nations Business Showcase (SA) 2023 Sponsors

The support of the National Indigenous Australians Agency and Showcase sponsors has allowed The Circle to deliver an expanded event, building on the success of the inaugural First Nations Business Showcase held in 2022. We sincerely thank you for your contribution towards the exhibiting businesses and First Nations suppliers to the event.



The University of South Australia

Since its founding, the University of South Australia (UniSA) has demonstrated an ongoing commitment to Aboriginal education through its founding act and its important initiatives such as the Aboriginal Task force, which was Australia's first Aboriginal Tertiary Program. An extension of this commitment to Aboriginal Peoples, communities, and organisations, is UniSA's active support of Aboriginal enterprise, research and business development through the University's Enterprise Hub.



**University of
South Australia**

With a dedicated Partner Engagement Manager: Aboriginal Research, the Enterprise Hub offers a range of services that can help you achieve your business goals. We'll work with you to create solutions, explore ideas or build connections. The Enterprise Hub works with organisations of all sizes to overcome challenges, innovate, and add value through sustainable partnerships, drawing on the energy and expertise of our staff, research, and collaborators to produce mutually beneficial outcomes.

Want to know how the UniSA Enterprise Hub can support your business?

Connect with Sophie Murray, Partner Engagement Manager:
Aboriginal Research or learn more via our website
unisa.edu.au/connect/enterprise-hub/

Gold Sponsor

Department for Industry, Innovation and Science



Government of South Australia
Department for Industry,
Innovation and Science

The Department for Industry, Innovation and Science (DIIS) supports South Australia's businesses and industries to succeed at a local, national and global scale.



We are driving South Australia's economic transformation towards a knowledge-based, resilient and more sustainable economy.

We work closely across government and with partners to support industry, businesses, universities and research organisations, building strong connections to support a smart economy.

Within DIIS, the Office for Small and Family Business supports small and family businesses in South Australia with information, tools and resources, and provides a connection to the array of government services available. The Industry Capability Network SA brings suppliers and project owners, major operations, Original Equipment Manufacturers and other buyers together by giving exclusive access to an online database and an extensive network of Industry Consultants.

Find out more at industry.sa.gov.au

Silver Sponsor



AusIndustry

AusIndustry is building its capability to better support First Nations businesses in accessing market opportunities through our Regional Managers. Our aim is to provide more opportunities, connections and networks across the economy. We want to do our part to shift the dial and improve economic opportunities for First Nations Peoples and communities, therefore creating a positive economic impact for the Australian economy.



AusIndustry

AusIndustry operates a network of 30 Regional Managers across the country who are connected to regions, communities and industries and provide a local business connection. Regional Managers provide impartial, trusted guidance tailored to local businesses. Regional Managers will take time to listen and understand business needs and identify government support mechanisms to enable growth opportunities. They nurture partnerships and networks, provide connections, and help businesses navigate local, state and federal government. More than 80% of all businesses in Australia are within 60km of an AusIndustry Regional Manager.

AusIndustry South Australian Regional Managers

Jeremy Carn | Regional Manager for Northern South Australia
Ph: 0427607751 Email: jeremy.carn@industry.gov.au

Elise Gordon | Regional Manager for Southern South Australia
Ph: 0466813875 Email: elise.gordon@industry.gov.au

Damien Halliday | Regional Manager for Greater Adelaide South Australia
Ph: 0466947840 Email: Damien.Halliday@industry.gov.au

Silver Sponsor

Collaborating Partners

Thank you to our First Nations Business Showcase (SA) 2023 Collaborators for your support and commitment.



Bronze Sponsor



SHOWCASE EXHIBITOR LIST

Additional Business Details and links to exhibiting business' websites can be found on The Circle's website:
thecircle.sa.gov.au/news

Business Name	Booth	Business Name	Booth
Aboriginal Art Designs	24	CorporateConnect AB	76
Aboriginal Community and Housing	98	Custom Built Cabinet Makers	68
ACS Indigenous	36	CUTCH	33
AMK Law	89	David John Booth	24
Amplified Beauty Australia	27	DDR Australia	67
Andy's Water Transport	52	Diramu Skincare	34
Angelic Divine Soul	2	DLG Shape	78
ARA Indigenous Services	96	Dragonfly Springwater	74
Arraru Yakka	60	Dreaming Connection (Photographer)	
Baidam Solutions	100	Drivera Leasing and Hire	85
Birubi Australia	77	Edoardo Crismani Filmmaker	14
Blue Fire Reiki	3	Endless Eden	26
Bookabee Australia	58	Far North Aboriginal Economic Collective	86
Boulton Electrical	73	First Innovators	92
Bray Painting Australia	46	Gangurru Aboriginal Apparel	21
Browning Contractors	47	Healthy Self Fitness	54
Carey Training	69	InComPro	97
Cedrent Enterprises	107	iNDige-IS	65
Conquer Sportswear	20	Indigenous Training and Recruitment	61

*Please note, this is not a complete list of The Circle's members and only includes exhibitors at the 2023 First Nations Business Showcase (SA)

SHOWCASE EXHIBITOR LIST

Business Name	Booth	Business Name	Booth
Information Zone	104	Mardlaapa Designs	6
Intract Australia	75	MTL Consulting	84
James Henry Butler	23	Munda Wines	31
Kaiyu Superfoods	42	Mura Nexus	110
Kandy House	41	Murra Partners	81
Kath Moore Art	29	Nabanunga Contemporary Aboriginal Art	7
Killara Services	49	National Indigenous Network Initiative	62
Kimberley Wanganeen Consultancy	82	NextGen Aboriginal Youth Services	72
KML Business Solutions	88	Ngarrindjeri Dreaming	8
KSJ Consulting Service	55	Ngurra Civil & Construction	43
KT Aboriginal Fine Art	4	Nharla Photography	15
Kulbardi	105	Nik&Co. Consultancy	71
Kumarninthi	57	National Best Practice Unit Tackling Indigenous Smoking	51
Kurdanyi Auaha	1	NOOD Australia	94
KWY Aboriginal Corporation	64	Ochre Dawn	28
Lakun Mara	5	PACM Electrical	48
Legacy Counselling and Consultancy	91	PBN Asset Advisory	70
Linking Futures	83		
Macweld Crane Hire	112		
Mariah Akamarre	22		

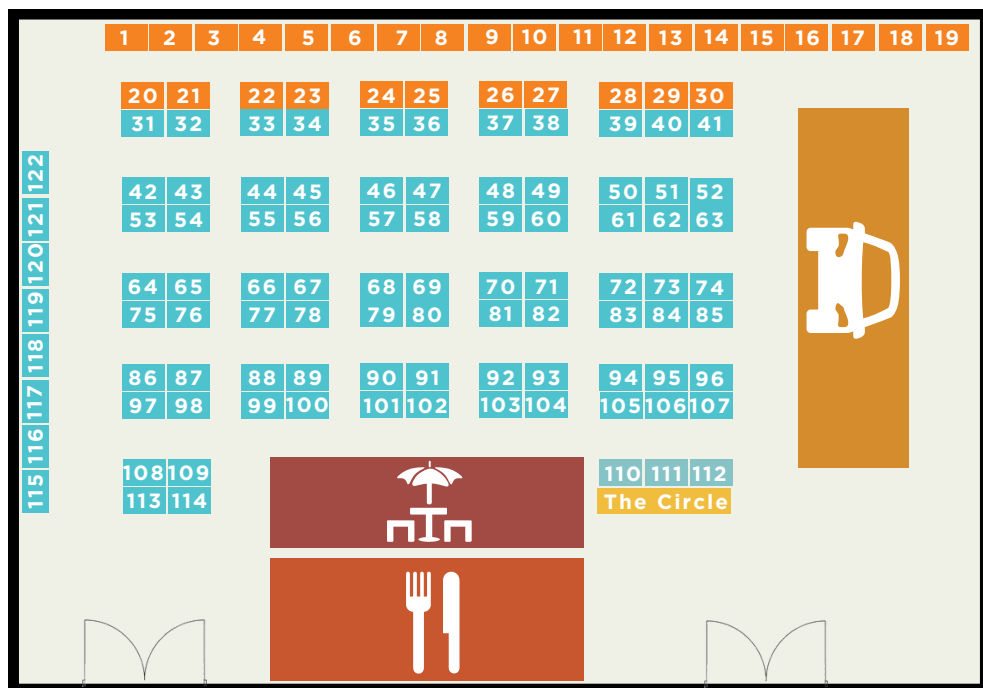
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Business Name	Booth	Business Name	Booth
Platinum Civil Construction	56	Two Worlds Consultancy	26
Port River Cruises	103	Tyler's Odyssey	11
Print Junction	35	Vimba Warta Civil and Mining	44
PwC's Indigenous Consulting	39	Warida Wholistic Wellness	102
Rainy Day Recruitment	101	Warndu	53
RAW SA	79	We Create Print Deliver	95
Red Center Enterprises	30	Willyama Services	106
Russell Test and Tag	37	Wilson Brother Consultancy	59
Secure State	93	Winda Creation's	16
Snooty Tooty	63	Wirrimbirra Services Aboriginal Corporation	111
South Australian Aboriginal Building & Civil Construction Academy	80	Wonky Lines Counselling	17
South Australian Business Consultancy	87	Yanun Project Services	50
Sun Sea Clay	25	Yindi Artz	13
Tauondi Aboriginal College	90	Yura Yarta	99
The Cryogenics Group	45	Zancott Group	38
Tili Arts	12		
Tishara Natural Beauty	32		
Trumby's Earthmoving	66		

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FIRST NATIONS BUSINESS SHOWCASE (SA) 2023 EXHIBITOR MAP



-  **Cafe**
-  **Seated Area**
-  **Vehicle Display**
-  **Toilets**
-  **Creative Corridor**





THANK YOU

The Circle Team would like to thank all exhibitors, attendees, staff, sponsors and suppliers for their contribution to this special event.

Feedback: thecircle@sa.gov.au



**Please feel free to include the following hashtags in any social media posts
of the First Nations Business Showcase (SA) 2023:**

#thecircle #EntrepreneurHub #LotFourteen #IndigenousBusinessMonth #IBM2023
#ToGatherTogether #circleshowcase2023 #southaustralia #IndigenousBusiness
#AdelaideShowground